

# PRESS PACK

National Homebuilding & Renovating Show March 2007



## Self-Build Zone Site Insurance and Build-Zone 10 Year Structural Warranty

(including Latest Product Launch Press Information)



## Self Build Zone Corporate Overview

Self-Build Zone is a leading Self-Build Insurance and Risk Management Specialist currently arranging cover for over £500M annually on various Self-Build Renovation and Conversion projects across the UK. Our Build-Zone 10 Year Structural Warranty product is Lender approved and can incorporate



## Our People

'Our business success is achieved through the quality and passion of our people'

'25% of our enquires come from referrals'

## Self Build Insurance

'Providing exclusive insurance products for the self-build, conversion and renovation environment, operating within key areas of expertise, with an unrivalled approach to customer service.'

[www.selfbuildzone.com](http://www.selfbuildzone.com)

## Self Build Zone

Since it's launch in 2003, Self-Build Zone has quickly established itself at the forefront of Self-Build Insurance. Our product range is continually expanding and we currently offer solutions for Self-Builds, Conversions, Renovations and Extensions.

Lead by Director Simon Middleton, who was responsible for launching competitor Self-builder.com in 2001, our experience is drawn from many years in the self-build sector. Some of the team come from a construction background and have indeed self-built themselves.

## Capabilities

Self-Build Zone is able to arrange suitable insurance in the following market sectors using simple, efficient web based solutions wherever possible thereby maximising the saving opportunity for our clients.

Market Sectors	Covers Available										
	Site Works	Liabilities	Plant & Tools	Legal Expenses	Vehicle/Fleet	Buildings	Contents	10 Year Warranty	Renovation	Personal Accident	Office
Self-Build	✓	✓	✓	✓		✓	✓	✓	✓		
Renovation	✓	✓	✓	✓		✓	✓	✓	✓		
General Building	✓	✓	✓	✓	✓			✓	✓	✓	✓
Property Development	✓	✓	✓	✓	✓			✓	✓	✓	✓
Tradesmen	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓



## **NEW BUILD-ZONE 10 YEAR STRUCTURAL WARRANTY PRODUCT.**

BUILD-ZONE launches three new Structural Warranty products into the Self-Build, Construction and Completed Housing markets.

Whatever type of property you are building or developing, Build-Zone has a Structural Warranty solution to suit. All the products are flexible and enable you to fully utilise the built in Technical Audit or Building Control functionality. The Self-Build and Completed Housing products are available online.

“The Build Zone 10 Year Structural Warranty is a major step forward for Self-Builders in that it is available very simply online and incorporates Building Control if required. I think at the moment we are market leaders in this respect, especially when you consider we can cater for Barn Conversions” explained Simon Middleton, Sales and Marketing Director. “

“Self-Builders are now realising the true benefits of a Warranty when it comes to selling or raising finance on a project, so we need to be flexible on how we provide the solutions.”

Most Lenders will now insist on the property being suitably covered Structurally before providing funds on a property less than 10 years old. We start the Warranty process with a complete plan check, which is why it's crucial to think about it early on. “This is where the website and our experienced staff are on hand to help” says Simon Middleton.

Build-Zone's 10 Year Warranty range of products are available alongside its sister operation, Self Build Zone's other well-proven products including Traditional Site Insurance. Quotes are available on the website [www.build-zone.com](http://www.build-zone.com) or by calling the friendly and efficient customer services team on 0845 230 9874

Build-Zone “Whatever type of home you're building, we've got it covered”

### **PRESS CONTACT:**

Simon Middleton  
Build-Zone Limited, London House, 77 High Street, Sevenoaks, Kent,  
TN13 1LD  
07919 574 394 or 01732 749 555 or [simon.middleton@build-zone.com](mailto:simon.middleton@build-zone.com)

## Site Insurance - Protect Your Investment

Site insurance is of **fundamental importance** when investing your money into property especially as the sums are almost always five or six figures. Whether your project is a **conversion, renovation, extension** or a **new build** you will invariably need comprehensive protection for both the building and the rest of the site.

Site Insurance is essentially the same cover as you would expect a Professional Contractor to have and it should be in place from the moment you exchange contracts on your plot. You must protect the existing structure (if there is one) as well as all the new work against such losses as fire, theft, flood, storm damage, vandalism and accidental damage. Don't just rely on your standard building insurance to cover the cost of any loss as, more often than not, they will not pay out on a loss involving a property under development.

Your builder may have insurance, but find out if it extends to cover the entire project including the work in progress and liability. The Contractors cover may finish when they leave your site even though you may still be finishing off the project yourself. Don't rely on your builder's word for it check their policy for yourself!

We can also cover your contents, whether they are in your rented accommodation or spread between your caravan and a storage location.

For further information, read the package breakdown detailed on our [website](#). If you have any questions, please call our experienced advisers on 0845 230 9874 or, for a full quotation, visit the website.





## 10 Year Structural Warranty

Our 10 year structural warranty product is an alternative to an architect's certificate and the NHBC / Zurich warranties. It is accepted by lenders and offers you protection from defective workmanship, design and products for 10 years from completion.

### Do I need one?

Apart from the peace-of-mind you gain with this product, you are likely to find your lender requires it as part of their lending criteria. Also, if your circumstances change and you should need to sell the property in the next 10 years you will find that your buyer's lender will also need to see a structural warranty for the building before they lend them any money.

### Summary of Cover

1. The cost of complete or partial rebuilding or rectifying work to the housing unit which has been affected by major damage caused by a defect in the design, workmanship or materials.
2. The necessary and reasonable costs in repairing, replacing or rectifying any part of the waterproof envelope of the housing unit as a result of ingress of water caused by a defect in the design, workmanship, materials or components of the weatherproofing elements.
3. The cost of making good any defect in the design materials or workmanship in the drainage system which was newly constructed by the builder.
4. The cost of repairing or making good any defects in the chimneys and flues of the housing unit causing an imminent danger to the health and safety of occupants.

### Combine With Our Building Control Service

Uniquely, we have linked together the technical audit requirements of a structural warranty and our [building control service](#) to offer you a prompt service with a dedicated surveyor. This is cost effective and enables a faster turnaround of Stage Payment Release Certificates for your lender.





## Building Control

### Building Regulations

#### Did you know there's an alternative to your local authority?

By utilising a network of approved inspectors operating throughout England and Wales, we can now give you the option to make your building regulations application to our approved inspector rather than the local authority.

We use approved inspectors who have fulfilled rigorous government requirements and are licensed to act as building control inspectors.

#### Our building control service offers you:

##### Reduced Costs

Our dedicated building control service will often be cheaper than your local authority.

##### Pro-active Involvement

All our surveyors carry a wealth of experience and will offer pro-active involvement during the design phase leading to savings in build-cost later on.

##### Fast-track Service Delivery

We typically offer a 48 hour plan-check service and same day site inspection.

##### Nationally Recognised & Quality Assured

Our approved inspectors are chartered surveyors, experts in all aspects of Building Regulation and offer an independently certified, quality assured service.

##### Combine with a Structural Warranty

Uniquely, we have linked together the technical audit requirements of a structural warranty and our building control service to offer you a prompt service with a dedicated surveyor. This is cost effective and enables a faster turnaround of Stage Payment Release Certificates for your lender.

##### Saving Time and Money

Our inspectors are committed to providing you with the optimum service possible. They will welcome your participation and willingly discuss any matters and in most cases they will save you time and money!

# PRESS PACK

National Homebuilding & Renovating Show March 2007

## Contacts

**Marketing Director  
Simon Middleton**

**Self-Build Zone Limited  
London House  
77 High Street  
Sevenoaks  
Kent  
TN13 1LD**

**Tel: 01732 749 555**

**Mob: 07919 574 394**

**E-mail: [simon.middleton@selfbuildzone.com](mailto:simon.middleton@selfbuildzone.com)**